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Arizona Corporation Commission

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BEFORE THE

ARIZONA CORPORATION COMMISSION

IN THE MATTER OF THE APPLICATION ) DOCKET NO. <sup>E</sup>W-01345A-16-0036  
OF ARIZONA PUBLIC SERVICE )  
COMPANY FOR A HEARING TO )  
DETERMINE THE FAIR VALUE OF THE )  
UTILITY PROPERTY OF THE COMPANY )  
FOR RATEMAKING PURPOSES, TO FIX A )  
JUST AND REASONABLE RATE OF )  
RETURN THEREON, TO APPROVE RATE )  
SCHEDULES DESIGNED TO DEVELOP )  
SUCH RETURN. )

IN THE MATTER OF FUEL AND ) DOCKET NO. E-01345A-16-0123  
PURCHASED POWER PROCUREMENT )  
AUDITS FOR ARIZONA PUBLIC SERVICE )  
COMPANY. )

NOTICE OF FILING DIRECT  
TESTIMONY OF SEAN SEITZ

The Arizona Solar Deployment Alliance files herewith the Direct Testimony of Sean Seitz in the above captioned docket.

RESPECTFULLY SUBMITTED this 3<sup>rd</sup> day of April 2017

  
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**BEFORE THE  
ARIZONA CORPORATION COMMISSION**

IN THE MATTER OF THE APPLICATION ) DOCKET NO. W-01345A-16-0036  
OF ARIZONA PUBLIC SERVICE )  
COMPANY FOR A HEARING TO )  
DETERMINE THE FAIR VALUE OF THE )  
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IN THE MATTER OF FUEL AND ) DOCKET NO. W-01345A-16-0123  
PURCHASED POWER PROCUREMENT )  
AUDITS FOR ARIZONA PUBLIC )  
SERVICE COMPANY. )

DIRECT

TESTIMONY

OF

SEAN SEITZ

ON BEHALF OF

THE ARIZONA SOLAR DEPLOYMENT ALLIANCE

APRIL 3, 2017

**I. INTRODUCTION**

**Q. Please state your name and business address.**

A. Sean Seitz

1230 W. 23<sup>rd</sup> St Tempe, Arizona 85282

**Q. By whom are you employed and in what capacity?**

A. I am Vice President of American Solar and Roofing (AS&R).

**Q. How long have you been in that position?**

A. I was President of AS&R from 2001 to 2013. In 2014 my responsibilities changed and I began to focus on areas like R&D as the company's Vice President.

**Q. Can you briefly describe your employment and education history regarding the solar industry?**

A. I have a Bachelor of Science in Mechanical Engineering from Clemson University. I formed AS&R in 2001. Prior to that I was VP of Sales and Engineering at ETA Engineering and a design engineer with Square D. I have served as President of both AriSEIA and Arizona Solar Deployment Alliance ("ASDA").

**Q. Have you testified before the Arizona Corporation Commission before?**

A. Yes. In 2005 in the APS rate case on behalf of AriSEIA.

**Q. On whose behalf are you testifying today?**

A. I am testifying on behalf of ASDA.

1 **Q. Can you describe ASDA and its mission?**

2 A. Yes. ASDA is a 501(c)(6) organization comprised of local solar installers. In order to  
3 be on the board of ASDA, a member company must be headquartered in Arizona. ASDA  
4 has participated in various dockets since its inception.  
5

6 **Q. What has been your involvement in the above referenced docket?**

7 A. ASDA filed for intervention status on November 2, 2016, which was granted on  
8 November 17, 2016. Before and since that time, I read APS' and other parties testimony,  
9 met with parties and attended settlement discussions.  
10

11 **Q. Is it fair to say that you are familiar with the issues in this docket?**

12 A. Definitely.  
13

14 **Q. You mentioned you attended settlement discussions in this matter. Did those  
15 discussions result in a Settlement Agreement and if so, did you sign it?**

16 A. Those meetings did result in a settlement agreement, which has been filed in this docket. I  
17 signed the agreement on behalf of ASDA as its president.  
18

19 **Q. Can you briefly describe the Settlement Agreement?**

20 A. Certainly. The agreement is a global settlement that resolves almost all of the issues in the  
21 APS rate proceeding. The term sheet that was filed in this docket on March 1, 2017 sets  
22 out a good overview of the terms of the agreement. While I focused on specific parts of  
23 the Settlement Agreement, I believe all of the terms of the agreement are just and  
24 reasonable. As it relates to the issues I focused on, this agreement protects current solar  
25 customers and will allow for new solar installations. Additionally, the AZ Sun II program  
26 will allow for more customers, including low income, to have access to solar.

1

2 **Q. Is the Settlement Agreement in the public interest?**

3 A. Definitely. The Settlement Agreement provides for resolution of a variety of issues in a  
4 manner that is fair, just and reasonable.

5

6 **Q. Does this conclude your testimony?**

7 A. Yes.